



Introduction to

Crowdfunding







### Numbers



# £237,387,690

Total raised through platform unlocking millions more from our partners

330,851

Total projects added to date

50,000

Visits daily

£ 200

Projects added daily

#1 Google

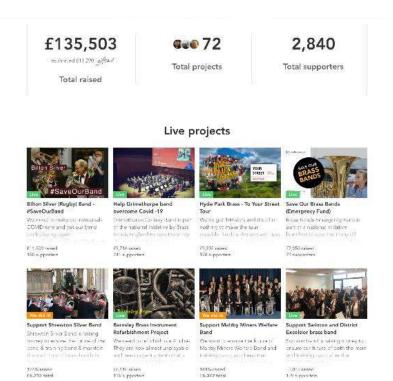
Number 1 on Google





# Last year's campaign

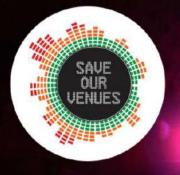




Load more







#### **#SAVEOURVENUES**

We need to Save Our Venues, and we need to do it now.

Crowdfunder and the Music Venue Trust has teamed up to launch #saveourvenues, a new national campaign to save hundreds of grassroots music venues at imminent risk of being closed down - permanently.

Without these independent venues the live music scene in the UK will de. These grassroots venues play a crucial role in the development of British music, nurturing local talent, providing a platform for artists to build their careers and develop their music and their performance skills. These venues also play a vital role in the cultural and economic vibrancy of any village, town or city.

Donate to support your favourite venue below or to the MVT #saveourvenues national fund and we'll distribute the money raised to venues that need it most.

Donate now

£2,950,461

+ estimated £53,610 giftaid

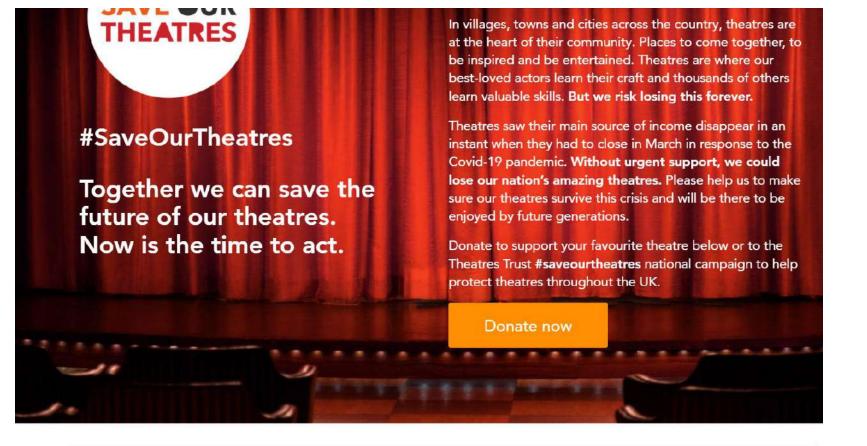


Total projects

64,516

Total supporters





£965,806



14,976

# Q1. What is rewards-based crowdfunding?

#### What is it?

Offering a benefit of some kind in return for a financial contribution





# A growing community who cares

We gather a unique combination of individuals and organisations who want to support our projects.

#### **Projects**

Social entrepreneurs & charities wanting to raise funds for projects that matter

#### Our partners

Our partners who are looking to match fund and support projects that matter

#### Their crowd

People looking to support projects they have a personal connection to

#### Our crowd

People who have already funded a project on Crowdfunder and are looking for more



# +Extra funds from over 70 partners

We have over £4m of +Extra funding from the public and private sector, charities and funding bodies.

We put this +Extra funding into our projects

#### Some of our fund partners

#### **Private**









M&S





#### **Charities and grant givers**











#### **Local authorities**













# Crowdfunder Functionality

In addition to the standard donation option we also provide:

#### Rewards



£50 or more 9 of 50 claimed

#### Friend of Theatres Trust

Receive a Friend's membership, including 3 issues of our Theatres Magazine, membership card, acknowledgement in our Annual Report and opportunity to attend events.

#### Multiplier

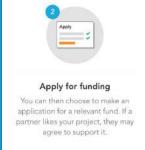


Become a fundraiser

Want to raise funds for this cause? It's simple to get started.

#### + Extra Funding





#### **Prize Draws**





# Regular Donations



#### Mobile optimised





#### **Private Dashboard**



#### Optimise Fundraising





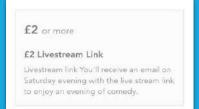
#### **Donor Journey**





#### **Online Events**



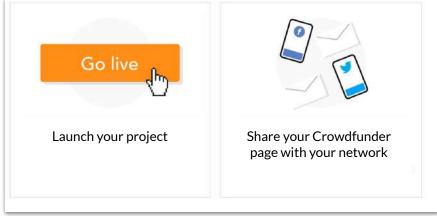




Powered by site

### How it works







# Our three steps to success







Creating

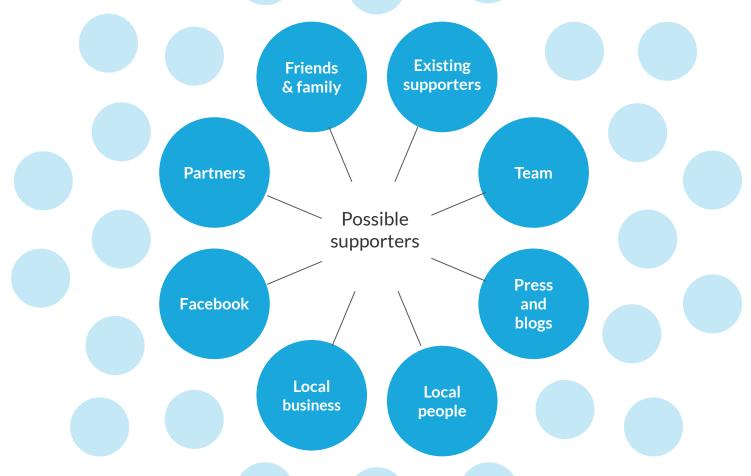


Running



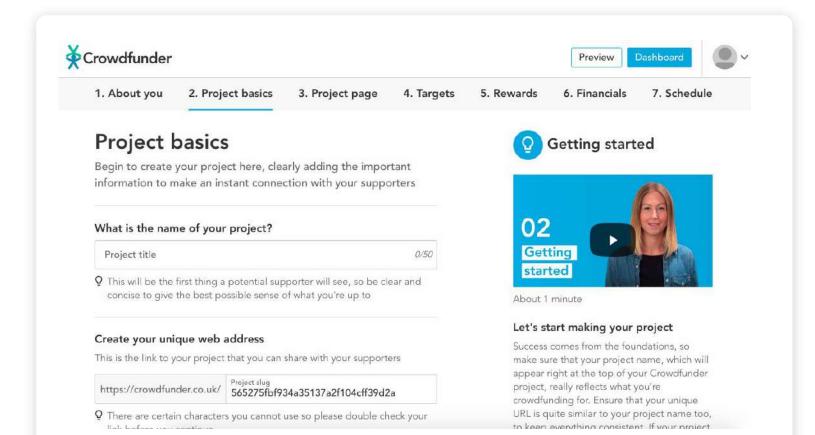
# 1. Planning

A network map





# 2. CreatingMaking a page





## An example page



### **Hyde Park Brass - To Your Street Tour**

by Hyde Park Brass in Leeds, England, United Kingdom







#### Multiplier

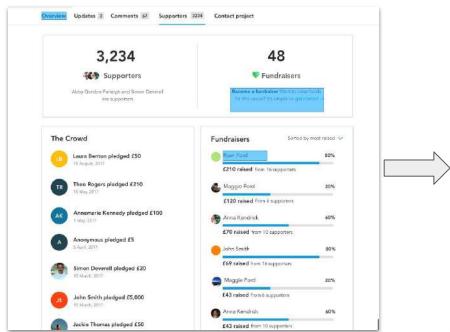
Builds on all the key features of a standard Crowdfunder project.

By allowing individuals to not only give but to also fundraise towards your target.

Fundraisers can promote charity rewards out to their crowd to encourage incentivised giving.

Turning a £50 average contribution into a £1,000 fundraising contribution.





Your fundraiser leaderboard lets fundraisers know how they are doing.

All supporters are combined into this master view.



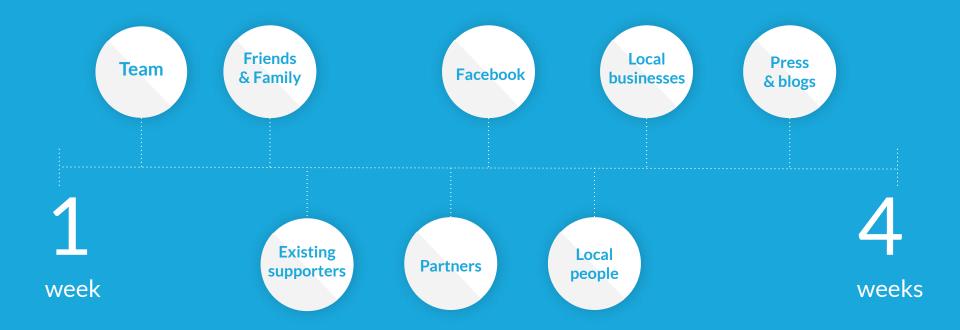
Each fundraiser gets their own page to talk about what they are doing to fundraise towards your goal.

With a clear link back to your organisation's master Crowdfunder project.



# 3. Running

### Your crowdfunding calendar





# Crowdfunder's coaching & support

#### We provide help via

- One to one coaching
- Accelerator
- Workshops
- Online guides and courses
- Live customer support
- Personalised email advice
- Live project analytics







